

**SPEAKER
BROCHURE**
2026

NICKY
www.nickymiklos.com

Nicklós

MEET NICKY

| TEDX SPEAKER |
| VOICE OF SMART BUSINESS GROWTH |
| SALES & LEADERSHIP STRATEGIST |

With over 20 years leading high-performing sales teams across media and professional services, Nicky has seen exactly where pressure builds, momentum breaks, and performance stalls in fast-growing businesses.

Today, she's known for challenging outdated hustle narratives and helping businesses scale with impact, not exhaustion.

Nicky's perspective is shaped by lived experience in both business and corporate. A pivotal moment in her career sparked a decade-long pursuit of what sustainable growth looks like as a smarter path to success - one that doesn't sacrifice wellbeing or performance.

These insights underpin every keynote, facilitation and coaching engagement she delivers.

Her straight-talking, high-impact style makes her a standout on any stage delivering keynotes, workshops and sessions that energise audiences and drive immediate, lasting change.

TEDx speaker, author of *Healthy Hustle*, and host of the *Smart Business Growth* podcast, Nicky delivers real-world insights and practical tools that empower leaders to shift from firefighting to focused growth.

HEALTHY HUSTLE THE SWEET SPOT OF KNOWING WHEN TO AND WHEN TO PULL



“Nicky offers innovative perspectives that lead to real results. Her professionalism, expertise, fresh IP, and unique presentation style set her apart in the field.”

ANGELA RASSPASS – DFK INTERNATIONAL

WATCH NICKY'S TEDX TALK

"Nicky brought tenacity, precision, and authenticity to the process, balancing credibility with warmth to create an engaging and approachable presence on stage."

MONTANA WHITE,
CO-DIRECTOR OF TEDXQUT

CLICK TO
WATCH

"The hustle will always be there, but you have the power to change how you hustle. Make your next move a conscious one, because if you don't take control, the chaos will."



TRUSTED BY LEADING BRANDS

BODY+SOUL

Australasian
— PHARMACY —

PMI Project
Management
Institute.



News Corp Australia

Andersens
THE RESPECTED NAME IN FLOOR COVERINGS

WorkCover
QUEENSLAND

QUT Queensland
University
of Technology

bishopp

FINDEX

DFK
INTERNATIONAL



The Pharmacy
Guild of Australia

TAFE NSW
NSW GOVERNMENT



“Nicky’s content was practical, human-centred, and immediately relevant.”

**SKYE BENNETT
DIRECTOR & BOARD MEMBER, PROJECT
MANAGEMENT INSTITUTE (PMI)**

SPEAKING TOPICS

1. SMART BUSINESS GROWTH

A modern approach to sales performance

- Why traditional sales approaches no longer work
- How buyer behaviour and decision-making have fundamentally changed
- The shift from reactive selling to confident decision enablement
- Creating clarity, trust and momentum in complex, high-stakes sales environments

A practical keynote exploring **how the role of sales has shifted**, and what must be done differently to **drive smart, sustainable growth**.

2. SUCCESS WITHOUT SACRIFICE

Designing success that lasts beyond the busy trap

- Why overwork is quietly undermining focus, engagement and decision quality
- The organisational cost of “always on” cultures and chronic busyness
- Energy as a strategic asset
- How leaders design ways of working that support sustainable success

A thought provoking keynote on **designing ways of working** that support **sustainable success** without burnout or overwork.

3. THE COURAGE TO DO THINGS DIFFERENTLY

Breaking cycles, choosing a better way

- Why success patterns are often inherited, not chosen
- How unconscious cycles shape the way we lead + live
- What happens when we lead on autopilot
- What it really takes to redefine success and choose a better way

A powerful, story-led keynote that **challenges the audience to break unhelpful patterns** and choose a **better way forward**.

WHAT THEY SAY

"Nicky captivated our audience from the first word, delivering not just inspiration but tangible, actionable insights that left a lasting impact."

Nicky has a **rare ability to challenge thinking, spark meaningful conversations, and empower people to take bold action.** If you're looking for a keynote speaker who will elevate your event and truly shift mindsets, Nicky is the one."

JANINE GARNER
BEST-SELLING AUTHOR, INTERNATIONAL SPEAKER
AND BUSINESS OWNER

"WOW did Nicky shoot the lights out adding value to the sold out event. **As a speaker, Nicky is engaging and electrifying, sharing practical wisdom from the front of the room that every attendee can apply.**"

JACOB ALDRIDGE
DIRECTOR OF
ADVISORY,
BUSINESSDEPOT

"There was a genuine buzz in the room all day."

JASON LEGGATT
MANAGER, QUT
HIQ CONTACT CENTRE

"We walked away with so much value and inspiration. **Nicky's energy and enthusiasm has reinvigorated me.**"

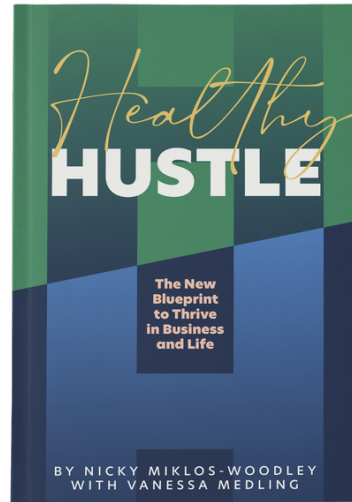
CHRISTINE BOUCHER
FOUNDER WELLNESS WORX

"Nicky takes the time to understand our objectives, who our target demographics are, and delivers an outstanding session, every time."

Her passion for helping individuals and businesses is evident throughout the entire process. She certainly makes sales more appealing to the non-sales people!"

LYNNE GREENAWAY
EXECUTIVE OFFICER, DFK
AUSTRALIA, NEW ZEALAND
ASIA PACIFIC

CONTACT NICKY



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"Nicky is an exceptional speaker and MC who has consistently impressed at corporate events."

**JODI GRAHAM – GENERAL MANAGER,
NEWS CORP AUSTRALIA**

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